

INTRODUCING INDIA'S  
MOST **AUTHENTIC &**  
**HOLISTIC DATA POOL**

**550Mn+**

USER PROFILES



**vserv**

Superior In-Target Audience for  
Mobile Marketing Campaigns



Quality deterministic audience data  
from **diverse** partners

# 550 MN+ Unique Profiles

**250Mn+** Users from  
leading telco

**30Mn+** Business Owners  
from India's leading B2B  
marketplace

**20Mn+** Users from  
leading savings app

**100Mn+** App based profiles

**300Mn+** User profiles  
from India's leading online  
payment gateway

**20Mn+** Users from leading  
online financial products  
marketplace

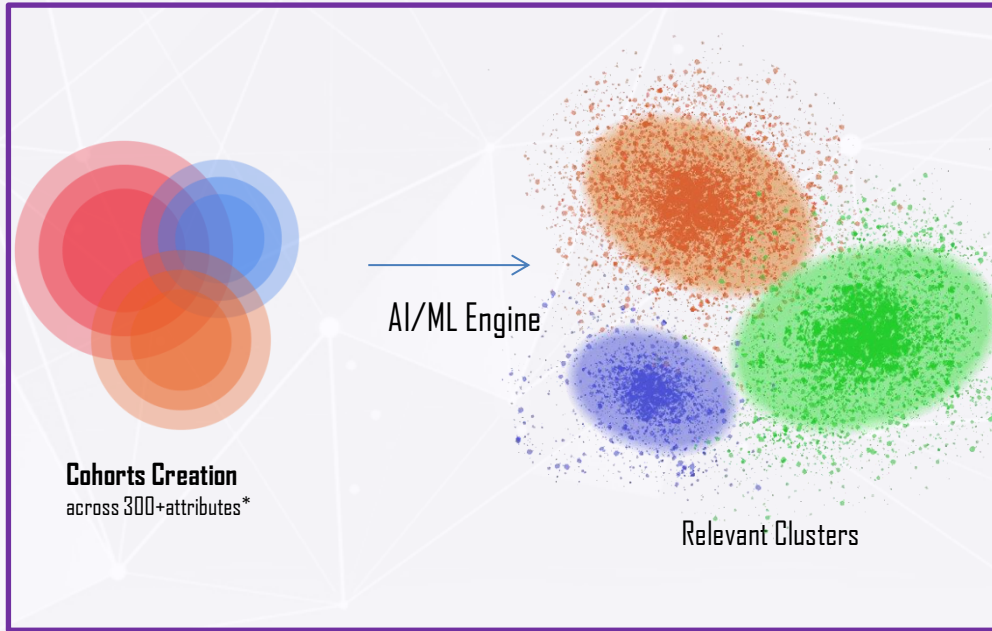
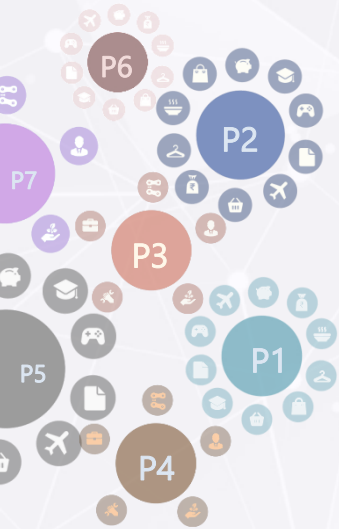
**80Mn+** Location based  
profiles

**& adding 1 to 2 new partners every quarter**

# Audience clusters leads to unlimited possibilities

300+ Attributes

**vserv**AudiencePro



550 MN+  
Unique  
Profiles

Privacy compliant  
by design



# Crosstab attributes across audience segments for sharper clusters

vserveAudiencePro

300+ Attributes  
#deterministicaudience



65 Mn

## Grocery Buyers

- Online & Offline



138Mn

## Travel Transactors

- Air, Bus & Train Ticket Buyers
- Hotel Booking



127Mn

## E-commerce Shoppers

- Marketplaces & D2C
- App Users & Transactors
- Site Transactors



117Mn

## Fashion & Accessories

- Online & Offline



150Mn

## Utility Bill Payers

- Recharges & Bill Payments
- Aggregators
- Online Electricity Payments
- Online LPG Payment



68Mn

## Healthcare & Pharmacy

- Medicine Buyers
- Fitness App Users
- Diagnostic Lab Transactors



35Mn

## Entertainment Seekers

- OTT & DTH Users
- Movie Theatre Buffs



28Mn

## MSME Owners

- 56 industry types



15Mn

## Personal Care

- Beauty & Cosmetics Shoppers
- Skin & Hair Care Shoppers



14Mn

## Real Money Gaming

- Fantasy Cricket
- Rummy & Card Gamers
- Pool & Poker Gamers

& many more attributes

## Data Partners

4+

3

≤2

Augment clusters by adding prosperity & frequency index



# Crosstab attributes across audience segments for sharper clusters

vserveAudiencePro

300+ Attributes  
#deterministicaudience

## Asset Ownership / Loan Serving Attributes



### Bureau Credit Score

- Score Range (300-900)
- Defaulter/Non-Defaulter



### Income Ranges

- Income Bands



### 4 Wheeler Owners

- Type / Value
- Service Centre
- Spare Parts & Accessories



### 2 Wheeler Owners

- Type / Value
- Service Centre
- Spare Parts & Accessories



### In-Market Financial Product Seekers

- Product Type (PL/CD/HL/4WL/2WL)
- Lender Type (Pvt./MNC/Fintech/Public)
- Recency



### Personal Loans

- Loan Value
- Lender Type (Bank/NBFC)
- Loan Recency



### Consumer Durable Loans

- Loan Value
- Lender Type (Bank/NBFC)
- Loan Recency



### 4 Wheeler Loans

- 4W Type
- Loan Value
- Lender Type (Bank/NBFC)
- Loan Recency



### 2 Wheeler Loans

- Type / Loan Value
- Lender Type (Bank/NBFC)
- Loan Recency



### Home Loans

- Loan Value
- Lender Type (Bank/NBFC)
- Loan Recency

## Data Partners

4+

3

≤2

Augment clusters by adding prosperity & frequency index



# Crosstab attributes across audience segments for sharper clusters

vserveAudiencePro

300+ Attributes  
#deterministicaudience

## Payment Instrument Attributes



**54Mn**

Credit Card Users



**140Mn**

Debit Card Users



**70Mn**

UPI Users

## Banking & Finance Attributes



**162Mn**

Public Bank Account Holder (SBI, BoB, BOI, etc)



**146Mn**

Private Bank Account Holder (HDFC, ICICI, Axis, etc.)



**15Mn**

MNC Bank Account Holder (Citibank, AMEX, Standard Chartered, etc)



**43Mn**

Insurance Buyers (General, Health, Life, Term, Car etc)



**43Mn**

Employment Type (Salaried, Self Employed, Income Ranges)



**26Mn**

Stocks & Mutual Fund Investors (App First, Broker & Demat Service Users)

## Data Partners

4+

3

≤2

Augment clusters by adding prosperity & frequency index



# Crosstab attributes across audience segments for sharper clusters

vserveAudiencePro

300+ Attributes  
#deterministicaudience

## Appography Attributes



30Mn

### Payment

(Gpay, Paytm, PhonePe, etc.)



22Mn

### Casual Gaming

(Bubble Shooter, Snake, Ludo, etc.)



17Mn

### Card & Casino

(Rummy, Poker, etc.)



15Mn

### Music

(Spotify, Wynk, Gaana, Jio Saavn, etc.)



12Mn

### Video

(YouTube, MX Takatak, Trell, etc.)



12Mn

**E-Comm** (Amazon, Flipkart, Tata Cliq, etc.)



10Mn

### Food & Drink

(Zomato, Swiggy, Food Panda, etc.)



10Mn

### Travel

(Make My Trip, ibibo, Booking.com, etc.)



9Mn

**Fashion** (Myntra, Nykaa, AJIO, etc.)



7Mn

**EduTech** (Byju's, White Hat Jr., Vedantu, etc.)



5Mn

### Grocery

(Grofers, Big Basket, Jio Mart, etc.)



5Mn

### Strategy Gaming

(Counter Strike, Warcraft, etc.)



2Mn

### House & Home

(Magic Bricks, Housing.com, 99 Acres, etc.)



2Mn

### Dating

(Tinder, Bumble, Hinge, etc.)

& Many More

Data Partners

4+

3

≤2



Leverage Vserv Authentic Audience Data on  
**high impact channels** using a **multi-channel approach**

Reach your Customers on  
**Mobile-first** Channels



OTT & Video



Display/Apps & Sites



Social







# OTT Case Study- Jockey

## Objective

Jockey wanted to promote its intimate wear range amongst emerging affluent and affluent female consumers with the help of a video ad

## Vserv Solution

By leverRecency Vserv Authentic Audience Data we targeted:



Lingerie Shoppers



Cosmetic Shoppers



Online Fashion Transactors



Credit Card Users



Sports Fashion Shoppers



## OTT Partners Leveraged



## Results



# 7.15Mn+

Users Reached across platforms



# 337K+

User Interactions



# 93%

VTR across platforms (20secs Ad)

# OTT Case Study- iD Fresh

## Objective

iD Fresh Food wanted to promote its ready-to-cook product amongst its target audience by leverRecency multiple OTT platforms (Hotstar, Zee5, Sony Liv and MX Player) for specific markets of India

## Vserv Solution

By leverRecency Vserv Authentic Audience Data we targeted:



Female



Corporate Professionals



E-comm Buyers



Mumbai, Pune, Chennai, Hyderabad and Bangalore

## OTT Partners Leveraged



## Results



**3.63Mn+**

Users Reached across platforms



**127K+**

User Interactions across platforms



**88%**

VTR across platforms



# OTT Case Study- PhonePe

## Objective

Offering Digital Gold buying on PhonePe, the leading wallet platform was looking to engage consumers seeking to buy 24K gold hassle-free.

## Vserv Solution

We leveraged Vserv Authentic Audience Data across multiple media channels to target:



Jewellery Store Visitors



Payment & Wallet Users



Investment Seekers

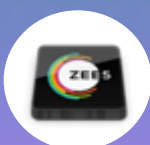
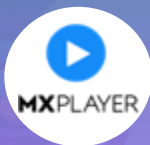


Premium Spenders



Affluent & Digitally Savvy Transactors

## Channels Leveraged



## Results



**14.83Mn+**

Users Reached across OTT (HSM & South India Markets)



**222K+**

Users Interactions across channels



**92%**

VTR across platforms (25sec. & 40sec. ad)



# 1.77Mn+ User Reached for a Popular Cookie Brand in less than 6 days



## Objective

Cadbury wanted to amplify brand awareness about Oreo cookies on world cookie day via an AR based gamified rich media ad

## Vserv Solution

We leveraged Vserv Authentic Audience Data to targeted males and females who are grocery buyers, restaurant food buyers, online shoppers, QSR visitors & wallet users across top metros in India

## Results



**39K+**  
User Interactions



**1.02%**  
Engagement Rate

View Ad



Experience the ad



# Over 6.5Mn Cookie lovers Reached for a Multinational Chocolate Brand



## Objective

Cadbury wanted to increase awareness about Chocobakes, a chocolatey center filled cookie via an interactive rich media ad

## Vserv Solution

We targeted males and females who are high value grocery buyers, restaurant food buyers, premium e-comm shoppers, premium fashion shoppers, etc across top 10 metros in India

## Results



**783K+**  
User Interactions



**23K+**  
Buying Page Visits



**4.41%**  
Engagement Rate



# 4.95Mn+ Users Reached for a Multinational Automobile Company

**25K+**  
Test Drive  
Inquiries




## Objective


Hyundai wanted to create awareness around its newly launched 'N-line series' amongst their target audience via an engaging rich media ad


## Vserv Solution

We targeted males in the age group of 25-35yrs., who are HNI & affluent audience with digital score of 4+, Car Showroom visitors, Business Owners, frequent luxury shoppers,, premium OTT spenders, gym & health spenders in top 8 metro cities of India

## Results

  
**263K+**  
User  
Interactions

  
**~28K**  
Landing Page  
Visits (know more)

  
**2.63%**  
Engagement Rate

Click Here

OR



Scan to  
experience

## Performance Case Studies - Social

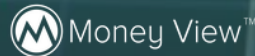


We help you reach the audience who become your customers.



235K+ App Installs for an Online Financial Service Provider

17.1M+  
Users Reached



>42% quality Lead to Quality quote For Term/Life Insurance

189K+  
User Interactions



## Performance Case Studies - Social



We help you reach the audience who become your customers.



48% Lead to Appointment Ratio for a Skin Care Brand

1.68M+  
Users Reached

45%  
Appointment to Conversion

kaya<sup>™</sup>  
clinic

>3.5% Lead to site visit ratio for Premium Properties

300K+  
User Interactions





## Performance Case Studies - Affiliate



Acquiring quality users from  
**50,000-300,000 Per month**  
to our customers



**20Mn+ App Installs for a  
leading Crypto Platform**

**9M+**

User Registration

**45%**

Install to Registration

**15%**

Registration to Transaction



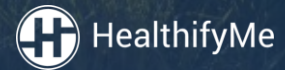
**>20% Install to sign-up  
Ratio**

**1.7M+**

App Installs / 7 Months

**2%**

Sign-Up to Purchase



# Our satisfied customers are everything for us...



Watch Video

OR  
Scan  
Here



Watch Video

OR  
Scan  
Here





**Thank You**

**Want to know more  
about us?**

[www.vserv.com](http://www.vserv.com)